



# EST

Your  
Smart Building  
System Distributor







#### METERING



EST offers submetering systems, which monitor energy usage for individual tenants, departments, pieces of equipment or other loads individually to account for their actual energy usage.

#### HVAC / BAS



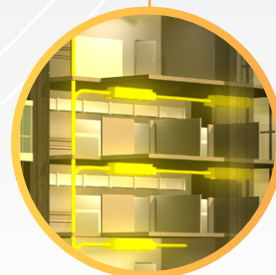
EST offers a wide variety of HVAC control products and solutions. With BACnet and Lonworks devices we are able to integrate products together into a single building automation solution.

#### SECURITY




EST proudly offers Vykon Security, a web-based, Internet enabled access control and intrusion detection system providing full protection to your facility.

#### LIGHTING



Employee productivity, improved energy consumption and overall safety are just a few of the factors that your company can benefit from with our lighting and control systems.



## Are your customers looking to reduce energy usage and lower expenses?

With over thirty years experience in the Energy and Building Integration/Automation business Energy Systems Technologies (EST) is fully capable of supporting your every BAS requirement. EST is a smart building systems distributor that sets itself apart by providing total building solutions, as well as components. We can help grow your business and increase profitability by offering your customers more solutions to run their buildings more efficiently.

Let EST help you satisfy  
your customers' needs  
and grow your business  
at the same time.

EST specializes in HVAC, Lighting, Metering and Security products and services. We can assist in each of these areas individually or demonstrate how they can be brought together to work as one combined interoperable system. Today's facilities are equipped with a wide range of computerized systems and devices to control HVAC, energy management, lighting and security. The integration and interoperability between these systems and equipment are critical for improving operations, lowering costs and achieving the security and comfort demanded in today's dynamic business environment.

Our system design, engineering and programming capabilities are just a few of the services offered to our clients. Through Partner Programs, technical training and marketing support, we prepare you to confidently present energy efficiency solutions to your customers while supporting you behind the scenes throughout the whole process.



# EST Product Line

EST is proud to offer the following products:

**ALERTON®**

**TRIDIUM™**  
Connecting minds and machines

**ENCELIUM**  
LIGHTING CONTROL FOR THE SMART BUILDING

**Honeywell**

**BELIMO®**

**VICONICS**  
Beyond Comfort

**MAMAC SYSTEMS®**

**CERUS**  
We Respond.

**sensorswitch**

**Spinwave™**  
Systems

**E-Mon**  
Energy Monitoring Products

**HID**  
HID CORPORATION

**VERIS**  
INDUSTRIES™

**WattStopper®**

**DEDICATED MICROS**

**CAN2GO**

# Partner Programs

EST believes there's no such thing as one size fits all; which is why we offer various partner programs. Whether you have the technical in-house capabilities or require assistance through the entire project process, EST is there to help.

Let us help you to grow your business through our various services and capabilities:

- Engineering Services
- AutoCAD Drawing
- Programming
- Panel Fabrication
- Field Devices
- Commissioning Services
- Training
- Marketing Assistance



**EST**

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